## A SOUTH INDIA INTERNATIONAL EXHIBITION & CONFERENCE ON PULP, PAPER AND ALLIED INDUSTRIES

## 11-13 NOVEMBER 2016

Chennai Trade Centre Chennai, India

Part of PAPER

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www.southindia.paperex.in



**PANTONE®** 









The Hon'ble Vice President of India is happy to learn that International Trade and Exhibitions India Pvt. Limited is organizing Paperex South India 2016-4th International exhibition and conference on pulp, paper and allied industry from November 11-13, 2016 at Chennai Trade Centre, Chennai. The Vice President extends his greetings and congratulation to the organizers and the participants and wishes the event all success.

Shri M. Hamid Ansari, Hon'ble Vice-President of India



The Prime Minister is happy to learn that International Trade and Exhibitions India Pvt. Ltd. is organising Paperex South India 2016 – 4th International exhibition and conference on pulp, paper and allied industry from 11th -13th November, 2016 and Publishing a souvenir cum show catalogue to mark the occasion. On this occasion, best wishes to the organisers and Participants.

Narendra Modi, Hon'ble Prime Minister's Office, Govt. of India



I am happy to know that Indian Agro & Recycled Paper Mills Association is organizing Paperex South India'2016-4th International Trade Fair and Technical Conference on Pulp, Paper, Conversion and Allied Industry between November 11-13, 2016 at Chennai. I wish all success to IAPRMA for this event and also for releasing a souvenir to commemorate the occasion.

**Arun Jaitley**, Hon'ble Union Minister of Finance and Corporate Affairs, Govt. of India



I extend my warm greetings and good wishes to the International Trade and Exhibitions India Pvt Ltd for organizing 4th edition of Paperex South India 2016 in association with INPAPER International, International Exhibition & Conference on Pulp, Paper and Allied industries scheduled for Nov 11-13, 2016 at Chennai Trade Centre, Chennai, INDIA.

I am confident that Paperex South India will be the platform to explore new technology, machinery & equipment and raw material for paper & board manufacturing.

I am sure that exhibitors and trade visitors to this event will draw the maximum advantage from this opportunity.

**Dr. Harsh Vardhan**, Hon'ble Union Minister of Science & Technology and Earth Sciences Govt. of India





Post Show Report 2016

I am pleased to know that International Trade and Exhibitions India Pvt Ltd in association with INPAPER International is organising 4th edition of Paperex South India, International Exhibition & conference on Pulp, Paper and Allied industries during November 11-13, 2016 at Chennai Trade Centre, Chennai, INDIA.

The demand for Paper is rising fast in the consumer-oriented industries. Though the Indian Paper Industry is growing fast and will be self-sufficient to fulfill the diverse needs of Indian Market, yet the challenge is to measure up to International Benchmark in terms of product quality and price.

This Exhibition and Conference will prove a positive step in this direction and it is expected that the event would help not only in business generation but also in clubbing together the whole Pulp & Paper Industry.

I offer my compliments to Industry leaders, participants and supporting organizations and trade media for their cooperation to the organizers of Paperex South India.

### Kalraj Mishra, Hon'ble Minister of Micro, Small & Medium Enterprises, Govt. of India



My heartiest congratulations to Indian Agro & Recycled Paper Mills Association (IARPMA) for organizing jointly with International Trade and Exhibitions India Pvt. Ltd., the 4th edition of Paperex South India 2016 – International Trade Fair and Conference on Pulp, Paper and Allied Industries during 11th – 13th November 2016 at Chennai Trade Centre, Chennai, India.

I am also happy to note that Inpaper International – a journal on world pulp and paper industry brought out by the Indian Agro & Recycled Paper Mills Association is organizing an exclusive two days International Technical Conference along with Paperex South India Exhibition with the theme on "The Road Ahead for Paper and Packaging".

The Indian paper industry has been growing steadily with significant achievements to its credits. Sharing of technological advancements in the field of pulp and paper industry amongst various mills in such focused international B2B events will facilitate technological advancements in the industry.

While complimenting the organsizers for this event, I extend my good wishes for the success of this International Trade Fair and Technical Conference on Pulp, Paper and Allied Industry.

### Ramesh Abhishek, Secretary Department of Industrial Policy Promotion, Ministry of Commerce & Industry

I am pleased that Paperex South India id being organized from 11th to 13th November, 2016 in Chennai Trade Centre, Chennai. The demand for paper is increasing due to growth of literacy, industrial and economic development. The Pulp and Paper Industry is a fast growing sector. Events like Paperex help in tapping domestic and international markets as well as in accessing modern technology.

I would like to convey my best wishes to the Indian Agro and Recycled Paper Mills Association for organizing this event and wish them all success in their endeavour.

### Shaktikanta Das, Hon'ble Ministry of Finance Department of Economic Affairs, Govt. of India



I am very happy to learn that Indian Agro & Recycled Paper Mills Association (IARPMA) jointly with International Trade and Exhibitions India Pvt. Ltd (ITEI) is organizing Paperex South India 2016 – 4th International Technical Conference and Trade Fair from 11-13 November 2016 at Chennai Trade Centre, Chennai, India.

The theme of the conference "The Road Ahead for Paper and Packaging" is very relevant and appropriate as the Indian Paper Industry needs technological upgradation not only to meet the quality and quantity parameters but also to make the industry competitive. The Exhibition which showcases an array of the technological advancements in the industry around the world will definitely help the domestic industry.

I compliment the organsizers of the Exhibition and Conference for holding the event which is in the tune with the "Make in India" programme of the Govt. of India and wish them all success.







Paperex South India is an ideal platform for the technology buyers as this B2B event will show case the panorama of world class technologies to meet their expectations technologically as well as cost wise too. I am also glad to mention that to synchronize with this exhibition, a two day Technical conference is also being organized with the focus on "The Road Ahead for paper and Packaging" which is very apt for today.

Pramod Agarwal, President, Indian Agro & Recycled Paper Mills Association



This event will play an important role for the industry to learn about the availability of new machinery and technology from world over. And will also help the industry to explore new business opportunities in paper and allied industries. I congratulate the organizers for their keen initiative and wish the event great success.

Vijay Kalantri, President, All India Association of Industries



I am sure these types of focused B2B events will be helpful to link the paper and allied industries together and provide a common business platform, to showcase the new technologies, machinery, products and services. On the other hand the buyers will also get the opportunity for to experience the new technology, to meet their growth plans.

Vimal Mehra, President, All India Printing Ink Mfrs. Association Ltd



The Indian Paper Industry has been growing steadily with significant achievements to its credit. The technological advancements should be shared amongst various industries and such focused international B2B event plays an important role in face to face interaction and technology transfer form world over. I offer my Compliments to Industry leaders, participants, supporting organizations and trade media involved in Paperex South India

M V M Bharat, President, Andhra Pradesh Corrugated Box Manufacturers Association



## In just a few years, Paperex South India has become an eagerly awaited event by Pulp, Paper and Allied industries of India and abroad with excellent show of the global developments in pulp & paper technology, latest equipment and products. It also offers a platform for new collaborations, tie-ups, generation of business opportunities and interaction among leading industry players as well as stake holders. I hope this year too, Paperex South India will further consolidate its reputation in this regard.

### Rita Tandon, Director, Central Pulp & Paper Research Institute (CPPRI)



On behalf of Delhi Printers Association I heartily congratulate ITEI and its associate for organizing the 4th Paperex South India as well as a conference on pulp, paper and allied industries during November 11-13, 2016 at Chennai My best wishes to the organizers for a grand show.

Sunil Jain, President, Delhi Printers Association

Message



We are delighted to know that ITEI in association with INPAPER is organizing 4th Paperex South India at Chennai. This leading business event will help to explore the needs of Indian Paper Industry in its efforts to be a part of global market. The Expo will surely create the right business climate for the growth across every level of this Industry and prove to be a business platform to link paper units to the industry. We hope that Paperex South India would address the need of Paper and allied industry in India.

N.X. George, President, Federation of Corrugated Box Mfrs. of India



I trust and believe Paperex South India exists to promote a better and closer understanding among all those who sell Paper and Board in India and represent their legitimate overall best interests in the local market of South India. I offer my Compliments to Industry leaders, Participants, Supporting organization and trade media involved in Paperex South India.

Shamji Karia, President, Federation of Paper Trader's Associations of India



It is well known that Indian Paper Industry has been growing steadily. It's achievement are certainly praise worthy. Despite continued focus on Digitization India's demand for paper is expected to rise considerably in the next 5 years. I feel the technological advancements should be shared amongst various industries. Focused International B2B event would play an important role in face to face interaction, technology transfer from all over the world. I offer my compliments and best wishes to the Paperex South India 2016.

Biswanath Bhattacharya, President, Federation of Small & Medium Industries (FOSMI)

Message



The Indian Paper Industry has been growing fast with significant achievements to its credit and using diverse resources for manufacturing paper and paper products and is expected to witness major changes in the coming years. The technological and is expected to witness major changes in the coming years. The technological advancements made in different parts of the globe have to be shared amongst industry leaders on a common platform for direct interaction on all aspects of industrial advancements. Exhibitions, Conferences and Presentations play an important role in accomplishing this goal. I convey my best wishes to the Organizers of Paperex South India.

T R Mahajan, President, Indian Printing Packaging and Allied Machinery Manufacturer's Association



The Paper Industry is one of the largest and fast growing sectors in the Indian Economy. With the growth of literacy, industrial and economic development, there has been a commensurate increase in the demand for paper. Paperex South India is an admirable initiative of organizers, to give a separate business platform to the regional paper industry, to compete in the International market.

Dr. R. C. Rastogi, President, Indian Recycled Paper Mills Association



The Indian Paper Industry has been growing steadily with significant achievements to its credit. The technological advancements should be shared amongst various industries and such focused international B2B event plays an important role in face to face interaction and technology transfer form world over I offer my Compliments to Industry leaders, participants, supporting organizations and trade media involved in Paperex South India.

Bhupendrabhai Gandhi, President, Paper Merchants Association Ahmedabad



The Pulp & Paper Industry is one of the largest and fast growing sectors in the Indian Economy. With the growth of literacy, industrial and economic development, there has been a commensurate increase in the demand for paper. Such Business Event may also provide unique opportunities for overseas companies to gain the firsthand knowledge about the potential of Indian Paper industry for technology transfer. I offer my Compliments to Industry leaders, participants, supporting organizations and trade media involved in Paperex South India.

Gian Prakash Gupta, President, Paper Merchants Association

Message



I am happy to know that ITEI in association with INPAPER is organizing 4th edition of Paperex South India, conference & Presentation on Pulp, Paper and allied Industries during Nov 11-13, 2016 at Chennai Trade Center, Chennai, INDIA. I offer my Compliments to Industry leaders, participants, supporting organizations and trade media involved in Paperex South India.

K Krishna Reddy, President, South India Corrugated Box Manufacturer's Association



I, on my behalf and on behalf of Indian Agro & Recycled Paper Mills Association (IARPMA), wish all the best to the exhibitors, delegates and visitors to this event. I am sure that the Paperex South India' 2016 will meet the expectations of the Industry Associations as well as suppliers to the Industry as whole. My good wishes for the success of Paperex South India 2016.

Anil Kumar, Sr. Vice President, Indian Agro & Recycled Paper Mills Association



I am sure that this event would play an important role for the industry to get the latest information about the availability of New Machinery and Technology from world over. This will also help the industry to explore new business opportunities in paper and allied industries. I wish great success to all participants and organizers of the event.

C D Kumaravel, Vice President, All India Federation of Masters Printers







Paperex South India 2016 will highlight the latest trends in usage of paper in various formats and visitors will have an opportunity to get knowledge of the cost effective and economical use of paper in the present business environment. Paper is the unavoidable and important substrate for the printing industry. Paperex is the comprehensive business platform serving the paper industry. The presentation by various paper technocrats would promote a vibrant "Make in India" image. We expect huge foot fall of Indian and foreign delegates and will repeat the success story.

Anand Limaye, Honorable General Secretary, All India Federation of Masters Printers



I am delighted to know that International Trade and Exhibitions India Pvt Ltd in association with INPAPER International is organising Paperex South India 2016 during Nov 11-13, 2016 at Chennai The technological advancements should be shared amongst various industries and such focused international B2B event plays an important role in face to face interaction and technology transfer form world over.

B B Sen, Secretary, All India Printing Ink Mfrs. Association Ltd. (AIFIMA)



In my view paper is Bio degradable, Recyclable and sustainable –It is hard to imagine what life would be like without paper. All of us use it, in one of its many forms, each and every day. I must say that Paperex South India last edition was acclaimed as a successful B2B event for Paper & allied industries of Southern states in India and I wish the exhibition to reach to next level in 2016.

Hiren Karia, Honorable Secretary – Delhi, Federation of Paper Trade Association of India



The Paper Industry is one the largest and fast growing sector in the Indian economy. With the growth of literacy, industrial and economic development, there has been a commensurate increase in the demand for paper. Paperex South India is an admirable initiative of organizers, to give a separate business platform to the regional paper industry, to compete in the international market.

Rajeev Gupta, Honorable General Secretary, Delhi Printers Association







The Indian pulp & paper industry has taken rapid strides in recent years to raise its production levels and quality standards on the one hand, while working towards resource conversation and cost competitiveness on the other. Specialized B2B events like Paperex South India provide an opportunity for knowledge sharing between industry players and keeping abreast of global technological developments. On behalf of the Indian Paper Manufactures Association (IPMA), I offer my compliments to the organizers, exhibitors and participants of Paperex South India and wish it a grand success.

### Rohit Pandit, Secretary General, Indian Paper Manufacturers Association



I offer my compliments to Industry leaders, participants, supporting organizations and trade media involved in Paperex South India.

Anil Gupta, General Secretary, Paper Merchants Association



"Over the years the Paperex has emerged as one of the foremost expositions of the pulp and paper industry globally that offers meaningful insight and knowledge of latest trends and networking opportunities that are important for future deliberations both at national and international levels. On behalf of World Association for Small and Medium Enterprises (WASME) – one of the founding group members of World Paper Forum, we continuously strive to promote SMEs in the paper and pulp industry sector through Paperex."

### Gyan Prakash Agarwal, Secretary General, World Association for Small & medium Enterprises (WASME)



Being a service provider for paper manufacturing industry, We are pleased to be associated our brand as Platinum Partner with forthcoming Paperex South India 2016 exhibition at Chennai

We as "Ashoka Rolls " also proudly announces its new facility for complete roll solutions specially for paper industry in "AHMEDABAD". Ashoka Rolls is serving the Indian paper industry with a vast experience of over three decade . In the recent paper industry scenario, productivity and quality is of great concern for machinery and technology available worldwide

I am sure these types of focused B2B events will be helpful to link the paper and allied

industries together and provide a common business platform, to showcase the new technologies, machinery, products and services. On the other hand the buyers will also get the opportunity for to experience the new technology, to meet their growth plans. I personally welcome all trade visitors to the event

## Post Show Report 2016





It is indeed a great pleasure to associate as a Platinum Partner with the Paperex South India 2016, the forth international Exhibition, Conference & Presentation on Pulp, Paper and Allied Industries organized by International Trade and Exhibitions India Pvt. Ltd. from 11th to 13th November 2016

I am sure that this type of focused exhibitions will provide common platform to everyone associated with Paper and the insight of the industry specifically in the Southern part of the country. The event would play an important role for the industry to showcase new machinery & technology and also help to explore new business opportunities in the paper and allied industries. It will also provide an opportunity to meet one-to-one, understand & exchange the thoughts for the present trends and future requirements.

At Amtech, our philosophy is to provide customized, cost effective and highly reliable solutions by integrating various products like VFD, Soft starter, PLC, SCADA, APFC, Harmonic filters. Our turnkey solutions are from concept to commissioning of Electrical Drives & Automation Systems for pulp and paper machinery, power plant & other auxiliary to improve the quality & productivity, reduce the operating cost & wastage.

Amtech is serving pulp and paper Industry for more than 25 years and believes in long term partnership, not just buyer and seller relationship. Our core philosophy is Drive For Success together with our customers.

I wish grand success to the organizers and participants in this show. Look forward to see you at Paperex South India 2016.

### Piyush Patel, Managing Director, Amtech Electronics (India) Ltd.



Being a service provider for paper manufacturing industry, we are pleased to be associated our brand as Gold Partner with forthcoming Paperex South India 2016 exhibition at Chennai The Dataman Computer Systems Pvt. Ltd. is a topmost Software Development Company based at Kanpur, India. Providing flexible business-oriented solutions to our customers is our prime focus.

With enriching experience of 25 years has resulted more than 8,000 satisfied customers across the globe. We are known to delivering Custom software Development, Application Development Company, Agile Software Development, ERP, Outsourcing, Web Marketing, Ecommerce, mobile Software, CRM Solution, Retail Sales Software, Secondary Sales-Rep Management, Warehouse Solution, Search Engine Optimization, Client server application, System Integration Management, Website Designing and Maintenance.

In order to continue our rich heritage, we would like to inform you that we have developed comprehensive ERP software "Paper-Biz" for Paper industry. "Paper-Biz" covers Gate to Gate movement of material and covers most of the functions of Paper Mill Industry e.g. Procurement, Purchase, Stores, Sales Order, Work order, Dispatch schedule, Invoicing, Weighbridge Interface, Taxation, Financial Accounting, along with production with barcode interface. With a vast experience of 10 years in paper industry, Dataman is serving more than 30 mid to large sized paper mills spread over 8 states shows the length and

breadth of our solution and services. We assures "Paper Biz" ERP solution can assist you in taking your company on the way to full automation.

We at Dataman has always believed in addressing its clients software needs with userfriendly, cost-effective and on time delivery. Our team of around 200 professionals works by the concept of "deliverables and milestones".

I am sure these types of focused events will be helpful to link the paper and allied industries together and provide a common business platform, to showcase the new technologies, machinery, products and services. On the other hand the buyers will also get the opportunity for to experience the new technology, to meet their growth plans. I personally welcome all trade visitor to the event.

### Sunil Sharma, Business Head, Dataman Computer Systems Pvt Ltd



Being a service provider for paper manufacturing industry, we are pleased to associate our brand as Gold Partner with forthcoming Paperex South India 2016 exhibition at Chennai. Founded in 1958 with headquarters in Grand Rapids, Michigan, United States, and with locations around the world, we are the global leader in color trends, science and technology. Through strategic acquisitions and innovations, we have expanded our color expertise to include insights from PANTONE? Gretag Macbeth, and Munsell. Our comprehensive knowledge of the market serves a range of industries that touch many of today's consumer products, including packaging, textile, electronics, cosmetics, home furnishings, paint, food and beverage, and construction. Together under the Danaher umbrella, we deliver an integrated set of products and services that help customers get color right. Our end-to-end solutions are designed for specification, communication, formulation, measurement, management, tracking and reporting of raw materials, paperbased products, ink, photography, video, metal, glass, textiles, plastics, etc. Not only the solutions help our customers determine what is achievable, but they also ensure consistent, accurate,

and reliable color is formulated and produced throughout the production cycle and across the supply chain.

Our commitment to quality and professional products and services, access to industryleading technology, and ability to attract and retain some of the best people in the industry makes us the right partner for anyone who cares about color. Explore our site or contact us directly to learn how your business can get color, as you imagined it.

I am sure these types of focused B2B events will be helpful to link the paper and allied industries together and provide a common business platform, to showcase the new technologies, machinery, products and services. On the other hand, the buyers will also get the opportunity to experience the new technology and meet their growth plans. I personally welcome all trade visitors to the event.

### Felix Pinto, Regional Manager-South Asia, X-Rite India Pvt Ltd

## THE ORGANISERS OF



## Wish to Thanks all for their Support

### 137 Leading Exhibitors from 18 Countries

China, France, Germany, India, Italy, Lebanon, Lithuania, Malaysia, Mauritius, Philippines, Poland, South Korea, Sri Lanka, Sweden, Switzerland, United Kingdom, USA



Post Show Report 2016

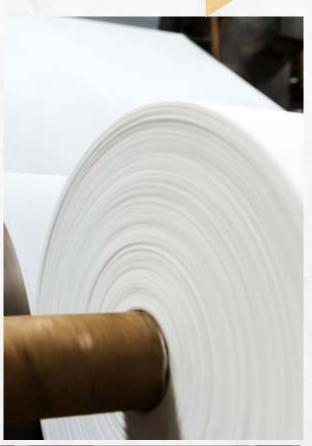
## The Paper Industry

Despite the continued focus on digitization, Indian paper industry looks more promising with huge growth potential. Recently World Paper forum shared some current statistics about paper industry like . Globally per capita paper consumption (Kg./year/person) for Europe is 129 kg, Australia- 116 kg, Asia - 45 kg and in China it is 75 kg. India's per capita paper consumption is only 10 kg. The Indian Paper Industry accounts for about 2.6% of the world's production of paper, providing employment to more than 0.5 million people directly and 1.5 million people indirectly.

Due to growth in literacy, change in lifestyle and increasing consciousness for personal hygiene, per capita consumption of paper and tissue in India is increasing day by day. And per captia increase by 1 kg will lead an increase of Paper Production by 1 million .As the domestic demand is on the rise., India's demand for paper is expected to rise 53 per cent in the next five years.

As Over 80% production of paper is through small and mid size paper mills and An increase in consumption by 1 kg per capita has increased demand of 10 lakh tones . The Estimated demands are 20 million tons by 2020.

It is clear that to meet the growing demand, Indian paper industry requires more raw materials and advanced technology and a common business platform for Technology Transfer & explore New Business Avenue.





## A bout Paperex South India

Paperex South India is the extension of Paperex, World's Largest Paper Show, to provide a unified business platform with more opportunities for Paper & Allied Industries in alternative of Paperex event in New Delhi..

SOUTH INDIA Post Show Report 2016

### **Key Objectives:**

- To link Indian paper units to the International Market.
- To provide a Unified Business platform to launch new products, technology & services.
- To provide opportunity for overseas companies to establish a manufacturing base in India.
- To help in identifying alternate suppliers of machinery, equipments & spares.
- Assist in identifying the new source of investments & funding.
- To provide opportunity for one to one interaction with industry players.
- Assist in identifying new import & export destination.
- Brand Building among Industry & end user at a Unified Business Platform

The event will not only help companies to maximize the business collaborations emphasizing on South Indian States but also showcase their strength to the world. Paperex South India promises to bring all the stakeholders from Indian Pulp and Paper Industry to give desired thrust to the Business transactions and Business Networking.







## At a Glance



**137** Leading Exhibitors From **18** Countries

4,082 Trade Visitors From 22 Countries





PAPER Manufacturers Networking Pavilion

### 2 Days Conference "The Road Ahead for Paper and Packaging"

organized by "Indian Agro and Recycled Paper Mills Association"



Exclusive VIP Lounge & Media Lounge

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TECHNOLOGY SUPPLIER PAVILION International Participation from UNITED KINGDOM FRANCE CHINA GERMANY PHILIPPINES SOUTH KOREA SWEDEN LEBANON MALAYSIA



Display of Heavy Machineries



Large Media Coverage in the Trade Media, Electronic Media and in Mainline Media





Exclusive **Networking Lounge** of "Federation of Paper Traders Associations' of India"



## The World Paper Forum

World Paper Forum (WPF) is an effort to create a common platform for paper industry for Technology & knowledge Transfer and explore new business opportunities amongst members. WPF is a business-led forum with a target membership of 20,000 from paper and allied industry worldwide.

WPF will bring together the leaders, policy makers and thinkers to regularly review the key issues as well as identify new opportunities for the overall growth of the paper and allied industries with a special focus on India.

### WPF is an initiative to bring together leaders, policy makers and thinkers of paper and allied industries for:

- Knowledge transfer and finding solutions to new challenges
- · Identifying new opportunities for the overall growth of the paper industry
- New business alliances across boundaries

Post Show Report 2016

- A unique opportunity to learn from the success stories of achievers
- Encounter with new innovative technologies in paper industries

The future key activities of WPF include:

- Conducting exclusive awards programmes
- Supporting training programmes

WORLD PAPER FORUM

- Organizing CEO Conclaves- For Knowledge-sharing and finding solutions to new challenges
- Organizing "Global Buyer Seller programs"

"World Paper Forum" has received a remarkable acceptance from global paper and allied industries. With over 1700 members from 30 countries including

Australia, Bangladesh, Belgium, Brazil, Canada, China, Egypt, India, Indonesia, Iran, Italy, Kenya, Korea, Malaysia, Nepal, New Zealand, Nigeria, Pakistan, Saudi Arabia, Singapore, Spain, Sri Lanka, Sweden, Taiwan, Thailand, Turkey, Uganda, United Arab Emirates, United Kingdom, USA

### **WPF - The Patrons**

### **WPF - Association Member**





## The Conference

Theme 2 Days Conference "The **Road Ahead** for Paper and Packaging"

11th to 13th November 2016 conference Hall Organised by: Indian Agro and Recycled Paper Mills Association

Day 1 11th November 2016 **TECHNICAL SESSION - 1** 

Innovations in Pulping and Paper-making for Agro and Recycled Fiber-based Paper Mills.

**TECHNICAL SESSION - 2** 

**Developments in Engineered Wear Products** and Valves for Stock Preparation and Paper Machine.

**TECHNICAL SESSION - 3** 

New Generation Machinery for Storage and Rubber Rolls for Paper and Packaging Industry.











Day 2 | 12th November 2016 **TECHNICAL SESSION - 4 Government Policies for Environmental** Protection and Implementation. **TECHNICAL SESSION - 5 INTERACTIVE SESSION** Meeting by Chief **Executives of Pulp and Paper Mills** 





## Post Show Report 2016

## A Quick Look





## A Quick Look





## The Exhibition

### 11th Nov to 13th Nov, 2016

Chennai Trade Centre Chennai, India

3,500 Sam Gross Exhibition Area

137 Leading Exhibitors from **18** Countries

### 4.082 Trade Visitors From 22 Countries Including

China, France, Germany, India, Italy, Lebanon, Lithuania, Malaysia, Mauritius, Philippines, Poland, South Korea, Sri Lanka, Sweden, Switzerland, United Kingdom, USA

### **Exhibitor Profile**

### **Products**

- Specialty, writing & printing paper
- Newsprint paper
- Cardboard
- Tissue paper & products
- . Paper products
- Handmade paper & products •

### Machinery: Equipment & Accessories

- Complete paper mill machinery
- Machinery for modernisation of existing mills
- ٠ Converting machinery
- Automation & instrumentation ۰
- Bearing & accessories
- Boilers & turbines
- Chemical recovery plant & equipment
- De-inking recycled fiber technology ٠
- De-watering elements •
- Green field projects •
- ٠ Heaters & heating equipment
- ٠ Industrial gears
- Industrial knives, blades & holder
- ٠ Industrial pumps & systems
- Industrial rolls •
- Paper machine clothing
- Pollution control equipment



- Printing machinery
- Raw material handling
- Testing equipment
- ٠ Tissue machinery
- & equipment
- Waste water treatment

### Value addition

- New technologies .
- Finance & investment ٠
- Publicity & branding
- . R&D
- Consultation
- ٠ Skilled manpower

### **Raw materials**

- ٠ Minerals & pigments
- ٠ Pulp & fiber
  - Waste paper

### Visitor Profile

- Mill Owners
- Mill Managers & Supervisor
- Paper Traders
- Paper Merchants
- Paper Importer & Exporters
- Printers
- Publishers
- Paper Converter
- Corrugated Box Manufacturers
- Paper Technologist
- Key Government Officials
- Manufacturers of Machinery & Spares
- Academicians
- Industry Associations
- Investors and Promoters

- Financial Seekers
- Technology Seekers
- End Product Users
- Buyers & Sourcing Personel
- Consultants
- Personel of Core and Allied
- Industries
- R & D Professionals
- CEO's & Decisions Makers from Allied Industry



- Quality control equipment
- .
- ٠
- Used paper machinery



## The Global Support

### National and International Trade Media

- AutomationConnect (India)
- China National Household Paper Industry Association (China)
- China Pulp & Paper Industry Publishing House (CPPI) (China)
- Engineering Review (India)
- ENP Publishing Group (France)
- · Federation of Paper Trader's Association of India (India)
- Four Square Media Pvt Ltd (India)
- Indian Agro & Recycled Paper Mills Association (India)
- \* INPAPER International (India)
- \* PAPER India (India)
- Jimtrade.com (India)
- Metissue Magazine (Lebanon)
- PaperAsia Magazine (Malaysia)
- PaperIndex (India)
- Print Week India (India)
- Pulp and Paper Technology \*Packaging-labelling.com (India)
- Pulp Paper News (Sweden)
- Tender247 (India)
- The Pulp and Paper Times \*Kagaztrade.com (India)







## **New Launches**

### New Launches by Exhibitors at site.

JMC paper tech pvt ltd. introduced revolutionary reinvigorate and most sought after bench mark of multiwire technology (Four wire machine with Top forming Zone) as Indigenous and applied items in paper industry for making FBB / Ivory board.

JMC Paper tech Pvt Ltd also take up the job of running the Paper Plant, supply of Skilled manpower, providing consultation in all technical segment of Pulp and Paper Mill under its subsidiary company, JMC Paper tech Global Services Pvt Ltd. This company also takes up the job of dismantling and re installation of old mills, rebuilding the paper mills as per the customers requirement.

### **JMC PAPER TECH**

**BTG Instruments** 

### APC and INNOVATIVE SENSORS FOR FIBERLINE APPLICATIONS

With CAPSTONE been joined recently with BTG Instruments for the Fiber Line solutions we can now offer you with APC solutions along with new sensors for your fiber line applications developed showing our commitment to this pulp and paper industry.

Our innovative sensor to measure lignin in various forms in pulping and bleaching processes.

1. Single Point Kappa Analyzer

2. Bleach Load Transmitter

3. Dissolved Lignin Transmitter

Signode India developed New Shrink Wrapping System for the Paper Industry with High throughput - up to 15 reams per minute and High productivity and TPD (>100MT per day for ream and > 250TPD for bundle) **Signode India** 



Special Back pull out pumps with staggered vane impeller design with improved efficiency for FAN PUMP APPLICATION for Low Pulsation operation.

### Abirami Engineering Company

ANDRITZ Pumps is now manufactured with same quality and standard as Austria and China. Launch of all new ANDRITZ Stock Pump – ACP Series, Launch of New ANDRITZ Medium Consistency Pump MC Series.

AUTHORIZED DISTRIBUTOR FOR SOUTH INDIA

Discharge (Attached File 3 & 4)

### Andritz Seperation (India) Pvt. Ltd.

### **Merchant Engineering Pvt Ltd**

BUSINESS ASPECTS RELATED TO TISSUE PAPER MACHINE 20 TPD-100 TPD CRESENT FORMER MACHINE 200 TPD - 500 TPD

COATED DUPLEX BOARD PAPER MACHINE KRAFT PAPER MACHINE 100 TPD - 500 TPD

### Pap-Tech Engineers & Associates

ZKL Spherical Roller Bearings of New Force Design with EMH Cage "

Lars Enviro Pvt Ltd

### ZKL BEARINGS (INDIA) PVT. LTD.

Universal engineering corporation newly developed PULPING UNIT (AUTOCLAVE DIGESTOR WITH HOT AIR HEATING

### **SYSTEM Universal Engineering Corporation**

"Dataman Proudly offers "Paper Biz" ERP Solution which covers entire gate to gate activities."

### DATAMAN COMPUTER SYSTEMS PVT LTD





Recycling System & Zero liquid We newly launched a shrink wrapping machine in Paper and Note book industries for eliminating Carton Boxes and Woven Sacks.

### Italindia Packplus Pvt Ltd

## Post Show Report 2016

## Pavilions

### Paper Manufacturer Networking Pavilion

Federation of Paper Trader's Association of India Indian Agro & Recycled Paper Mills Association Rama Paper Mills Ltd Sattur Venkateshwara Paper Mills Pvt Ltd

Senthil Papers and Boards Private Limited

Sripathi Paper And Boards Pvt Ltd

Vijay Anand Speciality Papers Pvt Ltd

### **Global Paper Technology Supplier Pavilion**

### Platinum Partner -

- Amtech Electronics (India) Ltd
- Ashoka Rolls Manufacturers Pvt Ltd

### **Gold Partner -**

Dataman Computer Systems Pvt Ltd
 Gold Partner -

• X-Rite India Pvt Ltd

### Associate Partner -

• Xylem Services GmbH

### Bronze Partner -

- Deepak Nitrite Ltd
- Garuda Pumps







## **Exhibitor's Feedback**

### Special Offers by Exhibitors at site.

We commit and believe in providing economic benefits with our expert's value based solutions. We would be pleased to support you. We Welcome All.

BTG Instruments SPECIAL DISCOUNT OFFER ON VARAGA UNDERWATER PUMPS IN TRADE FARE BOOKING.

5% more discount in case order given during exhibition.

Andritz Separation (India) Pvt. Ltd. DEINKING SYSTEM DISPERSER CENTRICLEANER SLOTTED BASKET AND PRESSURE SCREEN

**Pap-Tech Engineers & Associates** 

We shall be happy to offer a most attractive price for a valued customer in Paperex Exhibition.

Honest Machinery Pvt. Ltd Since decades, Kirloskar Brothers Limited has been truly committed to providing standard solutions

for the paper & pulp industry and that too, at an affordable price.

**Kirloskar Brothers Ltd** 

10% more discount in case order given during exhibition.

**Universal Engineering Corporation** 

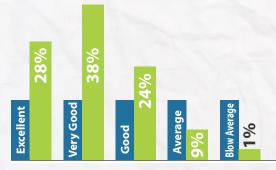




## **Visitor Statistics**

Day	Show Timing	No. of Visitors
Day 1	10 am - 6 pm	1,219
Day 2	10 am - 6 pm	1,852
Day 3	10 am - 6 pm	1,011
Total - 4,082		

### Rating the Exhibition



## Key Sectors of Interest

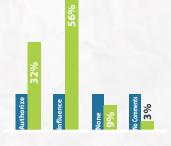
- · Specialty Paper, Kraft paper, Printing Paper & Paper Boards
- New & Second Hand Machinery
- New Technology
- · Paper Conversion, Machinery & Technology
- · Raw Materials, Waste Paper, Pulp & Fiber
- · Packaging Materials
- · Automation
- · Quality Control System
- · Non-woven Products
- · Waste Management
- · Print Equipments & Technology





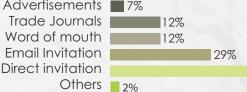
- · Specialty Chemicals, Minerals, etc.
- · Paper Machine Clothing
- · Consulting Engineering
- · Skilled Manpower
- · Finance & Investments

### Role in decision making process



### Source of Information About the Show

Newspaper Advertisements 7% Trade Journals Word of mouth Email Invitation



38%

### Factors which influenced their visit

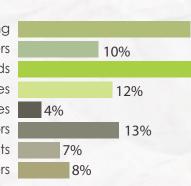
- Opportunity to buy new products
- Variety of products on display
- Networking Opportunity with Industry Leaders
- **New Suppliers** •
- To gather general information
- Opportunity to look for dealerships



## Exhibitor's Feedback

### **Objective of Participation**









### Accomplishment of Participation Objectives



Cost Effectiveness in Participation

87%

Yes.

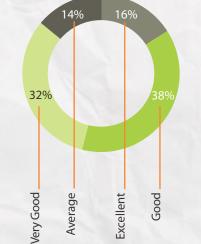
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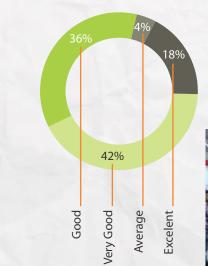


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Quality of Business Visitors









## Media's Speaks





## Media's Speaks



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#### >>Indian Paper Mills' Register Profil in First Quarter of FY 2016-

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Voith presents a new generation of paper machines

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### Bulgaria Paper Market to grow at a CAGR of more than 12%

Increased Demand For Paper And Paper Products Will Drive The Paper Manufecturing Market In Bulgaris Until 2020

ANC **Proposes Pulpable Tree** lantations on National Highways



on Delki, 5 Auguous The Green Hig mease (Plantation Transplantation, inframino & Maintenancer Policy 5 seeks to develop repetriendly onal Highways with participation of community, formers, NGOs, private a, institutions, government agencies, the furner Department for economie with and development in a sustainable

At the invitation of the National Ocean ways Mission (NGHM), a Delegation e IPMA.Raw Material Sub-Commutive Dr. A. & Bhuracharyo, Managing Sever, NGHM and his Team, and Recountly, Mr. Raphay, Changing times. National Hughways Authority of NUMD and his Team, on 5th August hotNHAIOIffice, New Delhi

The TPMA Industion consisted of Ms. Stocheta Elbandari, 1311.7 Tree Tech Ltd., Mit-Vivel Kuma Sasona, Century Pulp &

Paper, Mr. Deepak Khurs, International Pupper APPAIL 101; Mr. Nonzel Pandey, ITC 1 of (PSPD): Mr. R.D Gupta, JK Paper Ltd.; Mr. Screadra Markhesle, 18 Paper Ltd. and Mr. RubitPandu, IPMA

1PM A proposed to NGHM / NHAT dual Pulp 8. Paper Mills, in colladoration with NTAT / NGHM, wish to muse tree plantations of proposed species, and to sustainably manage these pleasations on covarian basis for an apreciment period of not less than 20 years (correndable on motual consens), on normally identifies! National Highways in the country. This project is to create large scale plantations which generals sustainable biomass, milight: chreate change, critance grow cover of the vacant and areas of National Highways and contribute to meeting the development wood raw material needs of the Palo & Paner Mills, as well as factwood requirements of local communities.



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## Industry's Speak

Participated in many other exhibitions too but this one is good arrangements to facilitate various activities. different means better. Good advertising, professional management, transparent deals, best hospitality and much more but out of words. Hoping for much more such exhibitions in future. All the Best"

- Rohit Gupta | Ashoka Rolls Mfrs. Pvt. Ltd.

"Very good show in all aspects. Getting good response from vísítors.'

- Sunil Sharma | Dataman Computer Systems P. Ltd

"Good hospitality and the support from stall selection till the show end. Continue your same work for the industry development."

- B. Sridhar | Ital India Packplus Pvt. Ltd

"It is good chance for us to meet clients and paper companies." - Kim, Hyun Ki | Dong-Il Canvas Engineering Co.,Ltd

"Good hospitality and co-operation by team. Good chance for getting business. Important platform to meet clients also. " - Raini Patel | JMC Paper Tech Pvt Ltd

"Satisfactory, good chance to meet our new as well as old clients."

- A. Siddiqui | Universal Engineering Corporation

"Had a great response. Hope to continue in Paperex 2017, New Delhí. Best wishes to ITEI for the upcoming events."

- B. Suresh | BTG Instruments Spectris Group

"We are very proud to be the Platinum partners for Paperex "The Paperex 2016, Chennai is good platform to meet the endand very much impressed with the type of management. user/consultant for paper & pulp industry. The organiser's made

- Shravan Bhumkar | Kirloskar Brothers Ltd.

"Good platform to connect with limited reserves. Need coupling with relative industry for better & productive footfalls. A key note on linking Paperex to either packaging or printing is really now important. Just Paperex would not be ok."

Felix Pinto | X-Rite India (P) Ltd. GmBh

"It is very good opportunity to hand shake with international suppliers.

- S Vijayaraghavan | C2C Consultancy (Consultancy & Erection Services for Pulp & Paper Industries)

"All facilities are very good as usual. No complaints. Security is good. Food was very good.

- Jalpesh Shah, Managing Director, CTC Impex (India) Pvt Ltd

"This was very good exhibition & good shape & we expect better facility in future also."

- Praful Zankat | Kody Rube Tech (P) Ltd

"We get good response & valuable customer & enquiry. This exhibition is good & next year we will be participating.

- Sharad Senjalia | JEE Pumps (Guj) Pvt Ltd

"Overall the arrangement and all other things are very good. ITEL persons are so co-operative and helpful. Hope to participate in the next year too.

- Sentu Ghosh | ZKL Bearings (India) Pvt Ltd

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## 4<sup>th</sup> International Exhibition & Conference on Pulp, Paper and Allied industries

## DECEMBER 2019 Pragati Maidan, New Delhi, INDIA

#### Highlighting the Participation of

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B1001-1014, 10th Floor, Statesman House Building, 29, Barakhambha Road, New Delhi – 110001, INDIA Tel: +91 11 66295847, Email: ed@itei.in | Website: www.**paperex-expo.com** 

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# JTH IN INTERNATIONAL EXHIBITION & CONFERENCE ON PULP, PAPER AND ALLIED INDUSTRIES

## Thu 15 - Sat 17 NOVEMBER 2018

Chennai Trade Centre Nandambakkam Chennai, India

WORLD

### **A Sneak Preview**

- 250+ Leading Exhibitors from 10+countries
- A Mega "Global Paper Technology Supplier" Pavilion
  Paper Manufacturers Networking Pavilion
- Trade Visitors from 20+ countries
- Specially invited international Trade Delegations

### About us



www.itei.in

International Trade and Exhibitions India Pvt Ltd (ITEI) is a part of ITE Group PLC, UK.

ITE Group has more than 250 events every year around the globe on 20 major industry verticals - Like Petroleum, Mining, Building material, Tourism and many more. ITE Group manages the business with 1000 staff in 30 offices worldwide. This network, provides global expertise, local market knowledge and high standards of customer service and support. More than 60 of the Group's events are 'Approved' by the Global Association of the Exhibition Industry, UFI.

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